

City of Calistoga

Staff Report

TO: Honorable Mayor and City Council
FROM: Richard Spitler, City Manager *RS*
DATE: March 15, 2011
SUBJECT: Authorization of Professional Services Agreement with Deborah Glasser Kolly for Labor Negotiation Services

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ISSUE: Consideration of a Resolution authorizing the execution of a professional services agreement with Deborah Glasser Kolly for labor negotiation services in an amount not to exceed \$15,000.

RECOMMENDATION: Adopt Resolution.

BACKGROUND/DISCUSSION: The memorandums of understanding (MOU's) with the three labor associations (Fire, Police and CPEA) are due to expire June 30, 2011. These agreements call for initiation of labor negotiations in April 2011. Each of these Associations have hired professional labor negotiators to represent them. The City Manager needs the assistance of a professional labor negotiator to represent management during these negotiations and to advise the City Council.

Councilmember Kraus and the City Manager interviewed three individuals who expressed an interest in representing City management for the new round of negotiations. While it was agreed that all three individuals were qualified, Deborah Glasser Kolly seemed to best fit our needs. She has over fifteen years of experience on both sides of the negotiating table and has represented cities in many similar labor negotiations (see attached resume).

FISCAL IMPACT:

The estimated cost of completing these negotiations is \$15,000, including contingency. The hourly cost is \$150. Travel time from Marin County will be charged one-way. This cost will be charged Personnel Services Contract Services 01- 4172 -4402.

ATTACHMENTS:

1. Draft Resolution
2. Resume of Deborah Glasser Kolly
3. Consultant Services Agreement

