

**NASPO ValuePoint Quotation
Contract/Master Agreement #06913
Avtec Scout Dispatch System**

Attachment 2

Avtec, Inc.
100 Innovation Place
Lexington, SC 29072
(800) 310-7045 V
(803) 358-3636 F
www.avtecinc.com

Name: James Inskeep
Company: Calistoga PD
Address: 1234 Washington St.
City, State, Zip: Clistoga, CA 94515
Phone: (707) 942-2810
Email: jinskeep@ci.calistoga.ca.us
Project Name: Calistoga Police Department

Requested Install Date:

Quote Number: 2018-01203
Quote Date: 4/9/2018
Quote Expiration: 8/7/2018
Prepared by: M.Cavallo
Approval Code: 4/9/18CJG-2
Mfg. Rep: TSG
Entity Type: Public Safety

NASPO Avtec Scout Dispatch System
Equipment and Spare Parts

UNSPSC	Item	Qty	Model Number	Description	NASPO List Price (w/ State fee IF APP)	NASPO Extended Price
<u>Console (Operator) Position Hardware/Software</u>						
45111716	1	2	T1-SCOUT-PLUS	Tier 1 Scout Plus Hardware Audio Package Console. includes Scout Media Workstation Plus, dual speakers, and serial cable. Includes Scout Standard Runtime, DMS, NENA Headset Interface, Conventional DMR, Conventional P25, Conventional NXDN, Windows 7 PC, Monitor and other Standard series accessories not included. Installation outside of North America requires a cable localization package, Model Number ACCPLUS-CLP-XX. One each required per console position.	\$ 11,432.44	\$ 22,864.89
43230000	2	2	SFW-SCOUT-IRR	Software license for integrated, multi-channel IRR recorder for Scout Console Positions. One required per Tier 1 console, included with Tier 2 consoles.	\$ 1,487.23	\$ 2,974.45
43211508	3	2	ACC-CPU-DT-WIN10	PC Small form factor, dual NICs and a solid state hard drive for Console Position or "Plus" Console Packages, MS Windows 10 Enterprise 64 bit OS. Used in a Scout System when a Standard Desktop computer is needed. For use with Scout 4.3 and above.	\$ 1,751.09	\$ 3,502.18
43211903	4	2	ACC-TSC-215WS-PC	21.5" LED touch screen for PC console - 16x9 format - Full HD	\$ 1,387.44	\$ 2,774.87
43191609	5	2	ACC-HED-6W-NC	Complete 6W Headset, Plantronics Supra Model H251 Noise Canceling Microphone with plug-prong base.	\$ 328.15	\$ 656.30
52161520	6	2	ACCPLUS-MIC-DESK	PTT Desk Microphone, Scout Media Workstation Plus	\$ 592.01	\$ 1,184.02
39122222	7	2	ACCPLUS-FSW-SING	Single PTT footswitch, Scout Media Workstation Plus	\$ 118.98	\$ 237.96
45111702	8	2	ACCPLUS-HJB	Headset/handset jack box (single jack), Scout Media Workstation Plus	\$ 492.22	\$ 984.45
Console Equipment Subtotal						\$35,179.11

Gateways and Endpoint Hardware/Software

43230000	9	1	SFW-VPG-L0	Redundant VPGate Software License for a maximum of 24 endpoints; up to 12 may be "B" Licenses.	\$ 7,951.38	\$ 7,951.38
43211500	10	1	ACC-CPU-RM-WIN10	Industrial 1U Computer with Windows including Solid State hard drive and Windows10 Professional 64 bit OS. Rack mount for Cabinets. Requires DISP-XXXX for monitor, keyboard, etc. Used in a Scout System when a Standard Rack mount computer is needed.	\$ 4,838.76	\$ 4,838.76
45111714	11	4	OUTPOST-2R	Radio Controller, VoIP, 2 Ports, 12VDC input	\$ 2,182.86	\$ 8,731.45
26121609	12	8	OUTPOST-RJ-CONN	Connector for OUTPOST Radio port that supports RJ45 cable for 2/4W tone keying and E&M applications.	\$ 49.89	\$ 399.15
39122307	13	1	PKG-IO-VPGATE	Input-Output Package for Scout and DSPatchNET, includes one each 24-input, one each 24-output rack mount panel and power supply. 25 pr cabling is optionally purchased, PKG-INST-AUX-XX.	\$ 3,977.13	\$ 3,977.13
43222612	14	1	ACC-NETWK-24P-SFP4	24 Port Gigabit Switch with 4 SFP Ports	\$ 2,381.48	\$ 2,381.48
Gateway and Endpoint Equipment Subtotal						\$ 28,279.34

NASPO ValuePoint Quotation
Contract/Master Agreement #06913
Avtec Scout Dispatch System
NASPO Avtec Scout Dispatch System
Equipment and Spare Parts

Avtec, Inc.
 100 Innovation Place
 Lexington, SC 29072
 (800) 310-7045 V
 (803) 358-3636 F

www.avtecinc.com

UNSPSC	Item	Qty	Model Number	Description	List Price (w/ State fee IF APP)	NASPO Extended Price
--------	------	-----	--------------	-------------	--	-------------------------

<u>Racking Equipment</u>						
24102001	15	1	ACC-MTG-2U-RR	Kit to rack mount two (2) each ACC-CPU-RM-2012 or -WIN7 in 19" Relay Rack. 2U high.	\$ 373.25	\$ 373.25
24102001	16	1	OUTPOST-RACKMT-PKG	3U Rack mount shelf (holds 1-4 Outposts) plus 3U Rack mount power supply	\$ 596.81	\$ 596.81

	Racking Equipment Subtotal	\$ 970.05
--	-----------------------------------	------------------

	Equipment Total (without services/expenses)	\$64,428.51
--	--	--------------------

Extended Maintenance

17	1	SCOUTCARE-T1	ScoutCare Tier 1: Annual Extended Software Maintenance Program.	\$ 4,279.99	\$ 4,279.99
----	---	--------------	---	-------------	-------------

Shipping, Handling, and Insurance

18			Shipping, Handling, Insurance - FOB Destination	No Charge	
----	--	--	---	------------------	--

Professional Services and Expenses

19	1		Equipment configuration and system design (Hourly)	\$ 184.63	\$ 184.63
20	45		Equipment installation (Hourly)	\$ 147.70	\$ 6,646.50
21	16		Training (Hourly)	\$ 147.70	\$ 2,363.20
22	0		Technical support services (Hourly)	\$ 246.17	\$ -
23	1		Custom Solution (Hourly)	\$ 252.08	\$ 252.08
24	8		Project Management (Hourly)	\$ 184.63	\$ 1,477.04
25	0		Equipment repair (Hourly)	\$ 96.03	\$ -
26	2		Airfare (Round Trip)	\$ 1,554.75	\$ 3,109.50
27	7		Car Rental & Per diem (Daily)	\$ 362.78	\$ 2,539.46

	Maintenance, Professional Services and Expenses Subtotal	\$ 20,852.40
--	---	---------------------

Total	\$ 85,280.90
Taxable Amount	\$ 53,502.68
Tax (7.75%) Amount	4,012.70
Total with Sales Tax	\$ 89,293.60

NASPO ValuePoint Quotation
Contract/Master Agreement #06913
Avtec Scout Dispatch System
NASPO Avtec Scout Dispatch System
Equipment and Spare Parts

Avtec, Inc.
 100 Innovation Place
 Lexington, SC 29072
 (800) 310-7045 V
 (803) 358-3636 F
 www.avtecinc.com

NASPO List Price
 (w/ State fee IF APP) **NASPO Extended Price**

UNSPSC	Item	Qty	Model Number	Description		
--------	------	-----	--------------	-------------	--	--

Commercial Terms and Conditions of Offer

- 1 This proposal is based on the requirements provided by the customer. We reserve the right to correct mathematical or other errors in the quotation.
- 2 Execution of a Statement of Work (SOW) is required prior to order acceptance, except for product purchases without services that are purchased under an existing Master contract executed by the customer.
- 3 Change Orders must be processed for additional out-of-scope material and labor, or other required deviations from quotation.
- 4 All quotations purchased under NASPO ValuePoint, GSA, or other Master Supply Agreement are subject to the applicable contract's terms and conditions and supersede any conflicting terms listed here.
- 5 NASPO ValuePoint quotations that include Avtec on-site services include 2 labor days per person/per trip for travel to and from the site of performance.
- 6 For any quotations specifying "Prepaid & Add" (PPD&ADD), Avtec pays the transportation charges and adds the charges to the invoice for reimbursement from the Customer.

Taxes, Credit, Warranty, ScoutCare Pricing and Returns

- 1 All sales/use taxes and duties are the responsibility of the customer. Quoted prices are exclusive of sales and use taxes.
- 2 Customer must self-remit use taxes and duties to the proper authorities, excepting Avtec will assess and remit sales and use taxes for Customer's convenience in the following states: CA, LA, MN, SC, TX, and WA, unless a valid exemption certificate is provided in a timely fashion.
- 3 Where the Customer is required to withhold taxes and duties from payments to Avtec, the Customer is responsible to notify Avtec and to work with Avtec to define method of tax and duty representation on the quote.
- 4 If outstanding payments are past due, no additional credit or services will be extended to the Customer until all past due amounts have been received in full.
- 5 Avtec products include a 1 year hardware and software warranty as well as 1 year of ScoutCare maintenance. ScoutCare starts at system acceptance when Avtec performs implementation services, or 90 days after shipment if customer performs implementation services. See warranty terms for more details.
- 6 ScoutCare pricing on this quotation will be honored as a multi-year contractual commitment (up to 4 years from warranty expiration) when executed as part of the original system purchase. The cost for additional years is not included in the Grand Total. Payment may be made at time of initial sale, or annually prior to the expiration of each coverage period. ScoutCare is non-cancellable.
- 7 Hardware returned for reasons other than defects incur a 25% restocking fee. Returned items must be in unused condition and in original packaging. Customer is responsible for return shipping, insurance, and transport charges. Software licenses can only be returned if determined to be materially defective under the terms of the license agreement.
- 8 Products added to existing Scout systems not covered by a ScoutCare Maintenance program are ineligible for software defect fixes and updates and may only operate under the existing Scout system software version.

Notes and Design Assumptions

- 1 The Customer accepts responsibility to procure, configure, install, terminate, and test all networking infrastructure to meet the supplied Scout specifications, unless otherwise stated in the Scope of Work.
- 2 This system has been configured for IP recording only. In the event analog recording is desired, additional Outpost gateways may be required.
- 3 Scout supports multiple vendors' radio, telephony, and logging recorder systems via a direct IP interface, with varying capabilities. See www.avtecinc.com/scout/integration for more information.