




TRANSIENT OCCUPANCY TAX REPORT (TOT)

Fiscal Year 2018-2019

REPORT PERIOD: Collections through July, 2018
TAX RATE: 12 Percent

STATISTICS: TOT/NVTID Collections – TOT Budget to Actual Revenues
City TOT Revenue History
Fiscal Monthly TOT Revenues
Monthly Occupancy Rates – All Types
Average Monthly Rates – All Types

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DATE: September 5, 2018

Transient Occupancy Tax/NVTID Revenues Cash Flow Actuals and Projections Fiscal Year 2018-19

TOT & NVTID Revenues	Actual												Total	
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Average Number of Rooms	761													
FY 18-19 City TOT	12%	652,201												652,201
NVTID Tax	2%													
Local TID Allocation (25%)		27,175												27,175
County TID Allocation (74%)		80,438												80,438
City Administration (1%)		1,087												1,087
Total NVTID Tax		108,700												108,700

Occupancy and Daily Rates	
Room Nights Available	22,816
Room Nights Rented	15,801
Average Occupancy Percentage	69%
Average Room Rate	\$ 343.97

Estimates & Projections	Actual												Total
	July	August	September	October	November	December	January	February	March	April	May	June	
City Transient Occupancy Tax	629,055	601,544	677,455	308,815	426,549	385,069	298,624	363,206	427,834	521,416	619,821	624,449	5,883,856
Prior years Actuals	616,130	595,142	644,986	633,178	448,384	353,219	273,023	343,475	413,561	488,598	583,094	560,016	5,952,806
FY 17-18	565,359	588,714	600,312	627,462	425,329	314,063	278,577	323,754	395,039	498,805	533,365	502,160	5,622,839
FY 16-17	477,303	529,669	478,000	508,180	380,139	273,789	239,835	305,163	363,591	439,751	538,127	503,586	5,037,134
FY 15-16	444,939	488,018	465,346	470,670	344,176	229,605	230,428	232,236	318,561	372,410	428,990	431,077	4,456,456
FY 14-15	406,000	422,807	425,369	411,105	294,727	208,911	187,041	210,635	295,168	318,797	383,319	396,744	3,950,623
FY 13-14	411,037	394,409	418,832	399,283	256,691	208,670	171,854	218,558	257,380	303,037	343,761	381,168	3,764,680
FY 12-13	351,488	364,842	369,985	382,464	241,116	183,018	151,838	182,493	225,227	284,421	321,785	372,828	3,431,506
FY 11-12	309,043	332,157	347,058	348,903	217,336	151,063	131,104	153,927	209,149	237,468	307,171	317,990	3,062,370
FY 10-11	467,817	477,478	491,927	454,451	336,050	256,381	216,036	259,272	321,723	384,967	451,048	454,446	4,573,597
FY 09-10	10.2%	10.4%	10.8%	9.9%	7.3%	5.6%	4.8%	5.7%	7.0%	8.4%	9.9%	9.9%	100.0%
TOT Revenues - Average of Nine Years	641,536	613,574.7	692,203	649,007	459,593	392,791	304,596	372,286	436,391	531,844	632,218	636,938	6,363,078
Percent of Total Annual													
Original Adopted Budget Estimate													
Revised Estimate													
Actual TOT Revenue	652,201												652,201
Difference from Latest Estimate	10,565												10,565

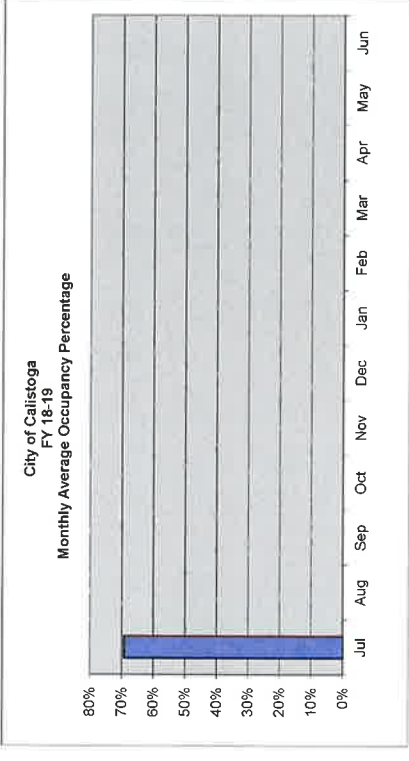
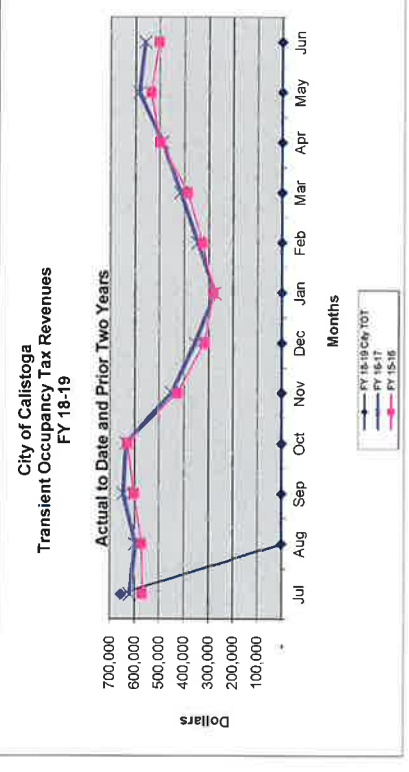


Chart 3

City of Calistoga Fiscal Monthly TOT Revenues

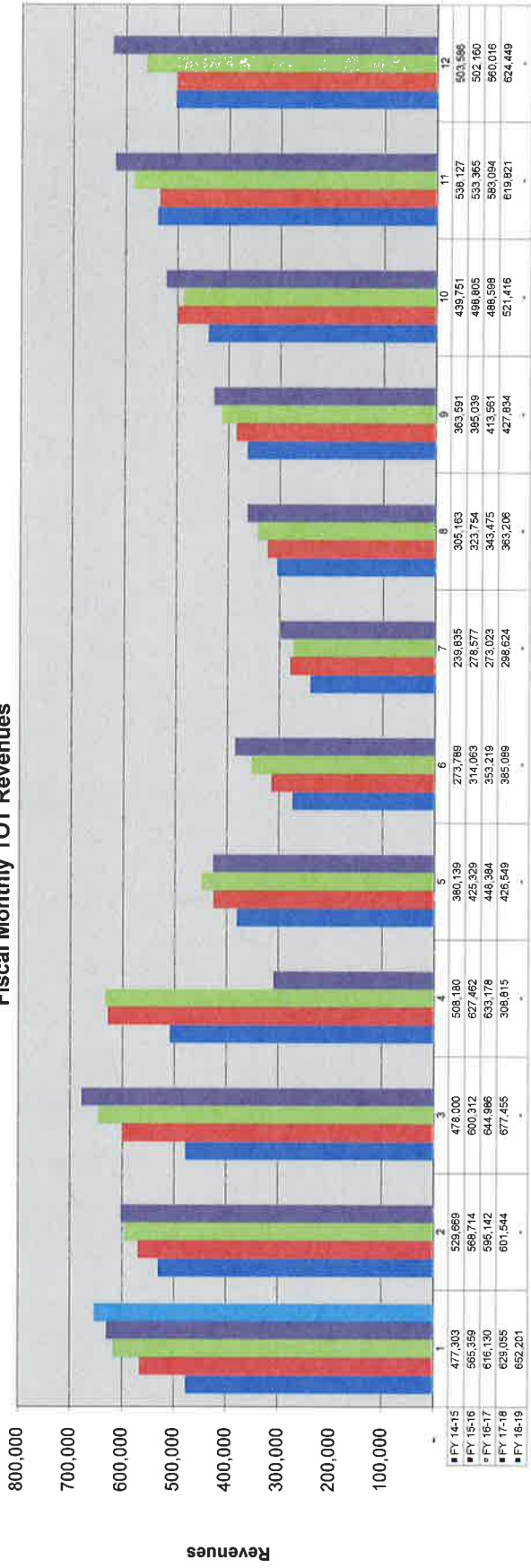


Chart 4

City of Calistoga
Monthly Occupancy Rates - All Types

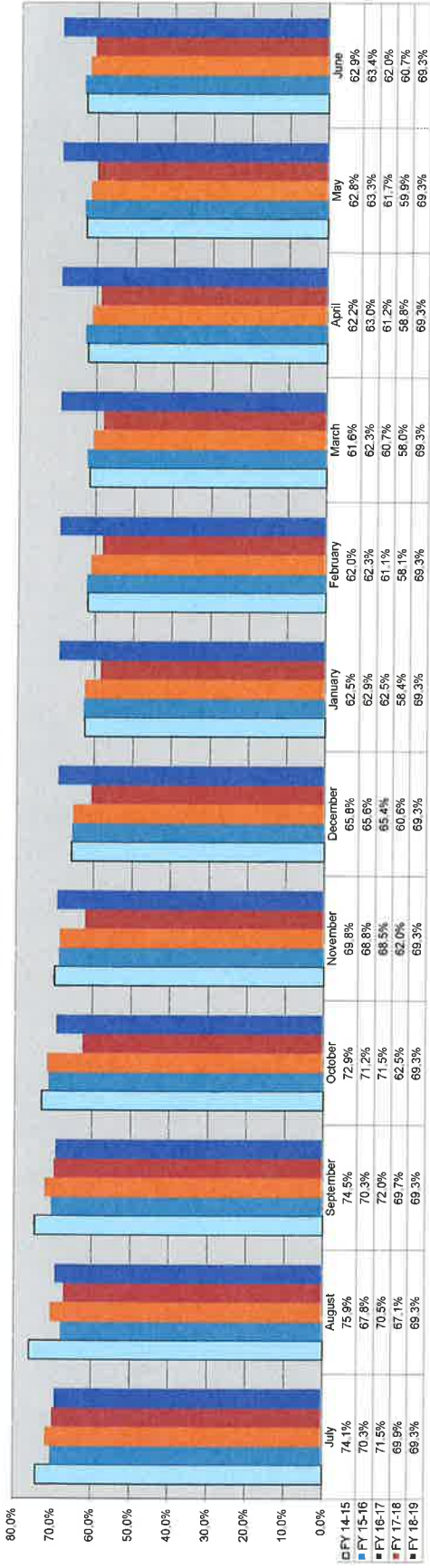


Chart 5

City of Calistoga
Average Monthly Rates - All Types

