RESOLUTION 2019 - 011

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF CALISTOGA,
COUNTY OF NAPA, STATE OF CALIFORNIA,
APPROVING A CONTRACT WITH PROFESSIONAL METERS, INC. FOR INSTALLATION
OF AUTOMATED WATER METERS AND AUTHORIZING A PURCHASE CONTRACT WITH
NATIONAL METER & AUTOMATION, INC. OF AUTOMATED WATER METERS AND
UPGRADED SOFTWARE AND HARDWARE FOR THE CITY'S AUTOMATED WATER
METER READING SYSTEM ON THE FOOTHILL BLVD. METER ROUTE

WHEREAS, the City currently has approximately 1,550 water meters that are read either monthly or bi-monthly requiring approximately 550 person-hours per year; and

WHEREAS, in 2006 to improve efficiency and customer service the City began upgrading to an Automated Meter Reading System and installed meters with radio transmitters that can be read remotely; and

WHEREAS, Staff has prioritized the "Foothill Blvd." route as next to be retrofitted to the remote read system out of safety concerns for staff; and

WHEREAS, Staff requested and received two bids for installation of the automated water meters with Professional Meters, Inc. being the low bid; and

WHEREAS, the City's current Orion Automated Meter Reading System requires a software and hardware upgrade because the existing systems technology is no longer supported by industry; and

WHEREAS, a proposal was solicited and received from Orion Automated Meter Reading System from National Meter & Automation, Inc., the sole provider of this system in California, Arizona, Nevada and Colorado, in the amount of \$37,510, to upgrade our system which includes training, and suppling the remote read meter devices for the "Foothill Blvd." route; and

WHEREAS, the purchasing requirements in the Municipal Code allow for exceptions to the to the competitive bidding requirements for equipment purchases, but require that exception requests include the nature of the contract, amount of the contract, and the reasons why competitive bidding is not feasible; and

WHEREAS, the nature of this contract and amount are as described in the attached proposal, and competitive bidding is not feasible since the Orion system has proven its capabilities of meeting the needs of the City and National Meter & Automation, Inc. is the sole representative for the Orion system in our area.

NOW, THEREFORE BE IT RESOLVED that the City Council approves the following:

- 1. An exception to the completive bidding requirement for the exclusive purchase of the Badger/Orion remote read meter devices, software and hardware upgrades from National Meter & Automation, Inc. in the amount of \$37,510 for the City's Automated Meter Reading System and retrofitting the "Foothill Blvd." meter route and authorizes the City Manager to execute the required documents.
- 2. An Installation contract with Professional Meters, Inc. in the amount not to exceed \$10,000 and authorizes the City Manager to execute the contract.

3. The expenditure of up to \$50,000 for the purposes of upgrading the City's Automated Meter Reading System including retrofitting the "Foothill Blvd." meter route and otherwise directs staff to carry out the intent of this upgrade.

PASSED, APPROVED, AND ADOPTED by the City Council of the City of Calistoga at a regular meeting held this **5**th **day of February 2019**, by the following vote:

AYES:

Councilmembers Kraus, Lopez-Ortega and Williams, Vice Mayor

Dunsford and Mayor Canning

NOES:

ATTEST:

NONE

ABSENT:

NONE

ABSTAIN: NONE

CHRIS CANNING, Mayor

IRENE CAMACHO-WERBY, City Clerk